



**JQ RSims Consulting Asia Pacific Sdn Bhd** ( 824114-H) ["**JQ RSims**"] is a premier corporate advisory firm whose aim is to turn knowledge into value for the benefit of its clients, its people and its communities.

**JQ RSims** provides accounting and financial management, tax planning, payroll accounting and business advisory services to businesses and individuals with the advantage of having extensive resources that only an industry leader can offer. For over 4 years, JQ RSims has been one of the country's premiere accounting and financial services firm. We ensure that our office offers the depth, range and quality of services today's clients demand, backed by our unparalleled expertise, strength and support systems that you need to help grow your business—today and in the years to come.

In addition, our office is located and furnished in such a manner that clients walking in immediately come to understand that their business, financial and tax needs will be taken care of by qualified individuals who will be there for them year after year.

JQ RSims is unmatched in its ability to deliver consistently high quality accounting, tax and consulting services.

The guiding philosophy of **JQ RSims** is to provide its clients with the highest quality services. Today, these clients benefit from the many advantages offered by the JQ RSims approach, including:

### **Consulting**

Our consultants have a diverse range of technical as well as industry skills. Our professionals include accountants, engineers, project managers and information technology specialists. In line with our objective to provide our clients with practical and creative solutions, our professionals are required to have in-depth industry experience. With such industry experience, we are able to provide clients sound practical advice suited to their business needs.

### **Quality Service**

Our recognition that we must carefully listen to our clients in order to deliver a high quality service which meets their needs and adds value to their business.

### **Technology Usage**

JQ RSims's use of state-of-the-art technology in service delivery and communications clearly demonstrates its commitment to the power and promise of technology.

The range of services offered by **JQ RSims** can be broadly categorized into:

**JQ RSims provides :**

- 1. Accounting and Financial Management,**
- 2. Tax Planning – Corporate tax, Individual tax and Indirect taxes,**
- 3. Professional Business Advisors and Management Consultants,**
- 4. Performance Improvement Consultancy,**
- 5. Strategy Services Consultancy,**
- 6. Information Technology (IT) Consultancy,**
- 7. Corporate Finance - Private investments and Bank loan arrangements and;**
- 8. Advisory Services - Management Assurance Services**

#### **1. Accounting and financial management**

**JQ RSims** accounting and financial management, comprising of accounting outsourcing and payroll outsourcing; provide advisory services to clients who aim at making their people a sustainable source of competitive advantage by providing end-to-end needs of an accounting function of an organization.

Our professionals include experienced HR, business, finance, marketing and technology individuals who will use their knowledge, management experience and access to others within JQ RSims to provide client with advice in managing the company in a way benefits organization as well as its people.

## **2. Tax planning – corporate tax, individual tax and indirect taxes**

Taxation is a fundamental part of how company operates. Tax policy needs to be shaped and actively managed by companies.

From a corporate viewpoint, tax governance is a rising priority, as legislation gets more complex. We work with our member firms clients to establish tax policies and processes, which determine that compliance responsibilities are met, planning opportunities are realized, and there is appropriate communication with the markets and regulators. That way, management can communicate that taxation is under control and get on with running the business

We use our in-depth technical tax knowledge, and our broader understanding of how tax fits into the wider business picture, to help clients to meet their compliance responsibilities and to act on planning opportunities. Whether you are a business or an individual, we work as a team to help achieve your objectives.

This ethos is reinforced by our ability to assemble multi-disciplinary teams of professionals, drawing on **JQ RSims's** dedicated resources and network not only in tax, but also in consulting and advisory work. Our people operate within industry groups, giving you access to advisors who understand your specific tax issues, skillfully using technology to assist data extraction and management. We also maintain regular and constructive dialogues with the tax authorities.

We work hard to build and maintain the trust, respect and confidence not only of our member firms clients and the tax authorities, but also of the communities in which we operate. We believe this commitment plays a major role in JQ RSims's regular endorsement as a trusted and valued advisor, as well as respected, responsible employers of choice.

The Indirect Tax regime in Malaysia is a labyrinth of various laws and regulations. Our indirect tax professionals, with their wide-ranging experience and in-depth knowledge seek to help clients in effective planning, which in turn helps in cost minimization. We seek to provide services relating to sales tax, service tax and custom and excise duties. We also assist clients in making applications as well as appeals which include representations to the relevant authorities such as Customs Department and Treasury for various concessions, exemptions and incentives.

### **3. Professional business advisors and management consultants**

At **JQ RSims**, our raison d'être is quite simply to **help businesses**. We achieve this by carefully considering the people, process, technology and risk aspects of our clients' organizations.

Leveraging on the experience gained from previous projects and employing proven methodologies of international standards, we have been helping Malaysian businesses with distinction since our incorporation.

We adhere to a simple yet rich mission statement that compels and propels us: **"To transform business performance through the successful integration of people, process and technology through mitigating risks and strengthening controls."**

Through this guiding principle, rather than prescribing over-the-counter methodologies as remedies to all kinds of ills, we are trained to listen, comprehend, identify and provide workable solutions to guide our clients through their business challenges.

### **4. Performance Improvement**

Organization faces more complex business issues and must rapidly change to keep pace with today's dynamic market.

Performance improvement consulting consists of services that are designed to make organizations more effective in meeting the demands of its customers by improving their systems and processes in three dimensions: lower costs, better quality and reduced cycle time. **JQ RSims** has the multi-disciplinary skills, experience and industry specialists to assist organizations in adopting practices and systems to improve organizational effectiveness, job performance and productivity.

This involves the establishment and implementation of quality policies as part of management functions; the organization of structure, responsibilities, procedures, processes and resources for implementing the policies; and the planning of systematic activities which are required to provide suitable trust and confidence that a product or service satisfies given quality requirements.

### **5. Strategy Services**

The technological pace and commercial changes demand that companies harness the latest developments and exploit market opportunities through sound and effective planning - many organizations fail because they fail to develop appropriate strategies for the business.

The Strategy Services consulting unit assists organizations in matching the scope of the organization's activities, values, expectations and goals with both micro and macro environmental factors and opportunities. Organizational reviews are conducted to focus on strengths and weaknesses and how these factors may affect organizational performance.

These services are co-ordinate by the strategy services unit, which comprises qualified specialists in financial, cost management, accounting and marketing disciplines, to assist clients in enhancing their performance, improving profitability and ensuring the effective management of strategic change.

## 6. Enabling Technology

The rapid technological improvements in the international environment have made it easier for organizations to upgrade their current production facilities in order to carve out a more competitive advantage. With the advent of such technological innovations, the role of technology has been radically transformed and emphasized in virtually every organization. Organizations need to monitor this trend carefully to analyze the current and future impact of technological changes in their respective industries.

In addressing this issue, information technology (IT) consultancy services serve as a guide for clients in addressing organizational IT needs and expectations; in developing a clear understanding of problems; and in providing answers to problems faced by clients that lack the manpower or expertise to develop the solutions. Frameworks have been formulated with the primary purpose of developing solutions in a more structured format with emphasis on the active participation of clients with unstated benefits of clients being subsequently knowledgeable of the approaches and methodologies adopted.

## 7. Corporate Finance – private investment and bank loan arrangements

In today's increasingly competitive and complex business environment, corporate finance knowledge is essential to gain and maintain a strategic edge. At the same time, organizations may not have the essential human resources with detailed and intimate knowledge of corporate finance.

As more companies, both local national and multinational, are going toward listing and business integration as a way to gain listed conglomerate status in the business world, there is a growing need in the ensuring that they are do not run afoul of the law and at the same time, reap the benefits of complex financial structures.

Our Corporate Finance services include:-

- ✚ Business planning
- ✚ Private investment arrangement
- ✚ Bank loan arrangement
- ✚ Economic / feasibility studies
- ✚ Mergers & acquisitions (M&A)
- ✚ Valuation advisory
- ✚ Financial modeling
- ✚ Funding / capital structuring
- ✚ Sell-side due diligence (DD)
- ✚ No access due diligence
- ✚ Bid support
- ✚ Deal structuring
- ✚ Synergy review

## **8. Advisory Services - Management Assurance Services**

Recent years have seen a major focus on the responsibility of Directors and Management for corporate governance.

Today, the emphasis on corporate governance and risk management advances in information systems technology and changing legislative requirements are some of the key issues with which management requires assistance. Organizations will benefit from a management assurance service that makes a positive contribution to the overall objectives of the business.

We recognize the challenges currently being experienced by organizations and the benefits that a strong management assurance service can generate.

Our management assurance services are based on a thorough understanding of the business, the risks it faces and the relationship between these risks and controls.

Our management assurance services include:

- ✚ Establishing an internal audit function.
- ✚ Quality assurance review
- ✚ Outsourcing of internal audit
- ✚ Corporate governance
- ✚ Business risk management
- ✚ Control and risk self assessment
- ✚ Fraud risk management

Value Added Internal Audit - Strategic Analysis. We developed an overall strategy document for value added internal audit services, provide structured training materials for the workshop, presented the results on strategic analysis and risk assessment and suggested the prioritization of improvement opportunities.